

Convention Email Packet

Sponsored by: LWCC*

How Workers' Comp Is Supposed to Work

Professional Insurance Agents of Louisiana 69th RANUAL CONVENTION

Saturday, July 28 - Tuesday, July 31, 2012 Moody Gardens Hotel, Spa & Convention Center

PIA of Louisiana • 8064 Summa Avenue, Suite C • Baton Rouge, LA 70809 Phone : (800) 349-3434 • Fax: (225) 766-1601 • www.piaoflouisiana.com



Professional Insurance Agents of Louisiana 69th Annual Convention Summer of 69

July 28-31, 2012

Are you ready for 4 days of "Peace, Love & Insurance"? PIA is planning a "groovy" event for our convention attendees. From the CE "sit ins" to the "Woodstock" exhibit hall, it's sure to be a "far out" experience.

Table of Contents

Convention Agenda	
Saturday, July 28, 2012	
Sunday, July 29, 2012	
Monday, July 30, 2012	4-5
Tuesday, July 31, 2012	5
General Convention Information	۵
Map of Moody Gardens Hotel, Spa & Convention Center	7
Dining Guide	8
Recreational Guide	9
Exhibit Hall Information	
Spouses' Program Invitation	
Family Event Invitation	12
Volleyball Tournament Invitation	13
Kids' Program Invitation	13
Golf Tournament Invitation	14
Special Events Pre-Registration Form	15

This informational packet is sponsored by LWCC





SATURDAY, JULY 28, 2012

PIA Board of Directors' Lunch & Meeting <i>Noon - 5:00 p.m.</i> <i>Lunch at Noon Starfish Room (9th Floor)</i> <i>Meeting at 1:00 p.m. Boardroom (9th Floor)</i>	Professional Insurance Agents of Louisiana Board of Directors' Luncheon begins at noon in the Starfish Room with the meeting of the Board of Directors beginning at 1:00 p.m in the Boardroom. Lunch sponsored by Fidelity National Property & Casualty and the meeting is sponsored by Stonetrust Commercial Insurance
Registration Open 3:00 p.m 7:00 p.m. Moody Registration Desk	Check in at the registration desk to receive your registration packet including name badges, meal tickets, special invitations and convention information. Refreshments sponsored by LCI Workers' Comp SIF.
First Timers' Reception 6:30 p.m 7:00 p.m. Viewfinders Terrace (9th Floor)	First time attendees please let us welcome you to PIA's Annual Convention. Come meet the PIA staff and leadership and enjoy a refreshing beverage just prior to the Opening Reception. Sponsored by the Young Insurance Professionals (YIPs) & Southern Casualty Insurance Company.
Opening Reception "The Moon Landing" 7:00 p.m 8:00 p.m. Viewfinders Terrace (9th Floor)	"One small step for man One giant leap for PIA." Come mingle after your travels with other conference attendees and enjoy a complimentary drink. Sponsored by LUBA Workers' Comp.
YIPs Hospitality Suite 10:00 p.m 2:00 a.m. Poolside Suite 165	All registered guests 18 and older welcome!
<u>5Ur</u>	NDAY, JULY 29, 2012
Annual Fun Run "The Fun Run Experience" 8:00 a.m 9:00 a.m. Jogging Trail	Make sure you're on the mark and ready to get down!! Registration begins at 7:30 a.m. Annually sponsored by RPS First Premium. <i>Meet on the jogging trail behind the hotel.</i>
Registration Open 9:30 a.m 4:00 p.m. Moody Registration Desk	PIA Staff will be on-hand to assist you with all of your convention needs. Refreshments sponsored by Americas Insurance Company.
*2 Hour CE "Sit In" 10:00 a.m Noon Ivy Room	Cyber Liability: What it Covers and Who Needs it Instructed by Eddie K. Emmett Sponsored by Lighthouse Property Insurance Co. Coffee break sponsored by Hull & Company, Inc.
YIPs Board of Directors' Meeting 10:00 a.m Noon Boardroom (9th Floor)	Young Insurance Professionals of Louisiana Board of Directors' Meeting.
Exhibitors' Setup 11:00 a.m 4:00 p.m. Frances Moody Ballroom	Exhibitors may set up booths during this time. If you sent items to the hotel prior to convention, make sure to collect them from the hotel before you begin setting up your booth.
Past Presidents' Lunch Noon - 1:00 p.m. Monarch Dining Room (Located inside The Terrace Restaurant)	All PIA Past Presidents are invited for a lunch honoring your service to our association. Sponsored by Fidelity National Property & Casualty.
YIPs Pool Party "Age of Aquarius" 1:00 p.m 4:00 p.m. Poolside Terrace	The Young Insurance Professionals of Louisiana invite all registered <u>adult</u> guests to relax with them and have some drinks. Sponsored by Progressive Insurance Company.





SUNDAY, JULY 29, 2012 CONTINUED

*3 Hour CE "Sit In" 1:00 p.m. - 4:00 p.m.

Ivv Room

Welcome Reception with Exhibitors "Woodstock" 5:00 p.m. - 7:00 p.m. Frances Moody Ballroom

Dance Party (Adults Only)

"Dance to the Music" 10:00 p.m. - 1:00 a.m. Floral Ballroom - Convention Center

YIPs Hospitality Suite

1:00 a.m. - 3:00 a.m. Poolside Suite 165

All registered guests 18 and older welcome!

casual is the attire.

Floodstock: Peace, Levee & Rising Water

Sponsored by The Hanover Group

AV Sponsored by Family Security.

Instructed by Tim Killian, Bankers Insurance Group

Coffee break sponsored by Midlands Management of Texas, Inc.

Welcome Reception with Exhibitors sponsored by LCTA Workers'

encourage everyone to dress up in 1969 Woodstock attire! Prizes

Come get in the groove at PIA's Dance Party, sponsored by Na-

tional Automotive Insurance Company. Tunes provided by Off the

Hook courtesy of Southern States General Agency. You must be

present to receive complimentary drink tickets at this event. Dressy

Comp, Prime Rate Premium Finance Corporation and The

Republic Group. Refreshments sponsored by AccuAuto. We

will be awarded for costumes!! More details on pg 10.

MONDAY, JULY 30, 2012

Registration Open

8:00 a.m. - Noon Moody Registration Desk

Refreshments sponsored by the Young Insurance Professionals (YIPs).

General Session - *2 Hour CE 9:00 a.m 11:00 a.m. Floral Ballroom - Convention Center	This is the annual membership meeting of the Professional Insur- ance Agents of Louisiana, where official business will be conducted, including 2012-2015 elections. Hear from Commissioner James Donelon and PIA Lobbyist Robert Wooley. Sponsored by Imperial Fire & Casualty . Refreshments sponsored by Safeway Insurance Company of La.
Spouses' Program "Garden Party" 9:00 a.m 11:00 a.m. Garden Terrace	Join PIA First Lady Ellen Galligan for a fun-filled morning! Spon- sored by North Central Agency. More details on page 11 and be sure to complete the registration form on page 15. Pre-registration required.
Brunch with Exhibitors 11:00 a.m 1:00 p.m. Frances Moody Ballroom	Brunch with the Exhibitors continues to be a great networking opportunity for all convention delegates. Sponsored by The Gray Insurance Company.
Trade Fair & Door Prize Drawings 11:00 a.m 1:00 p.m. Frances Moody Ballroom	Exhibitors may conduct drawings for door prizes and PIA will an- nounce prize winners for the grand prize drawing! Exhibitors must return form indicating prize winners to PIA by noon to be announced publicly. Attendance is strongly encouraged!
* 2 Hour CE "Sit In" 1:00 p.m 3:00 p.m. Ivy Room	Peace, Love and the Internet Instructed by Eddie K. Emmett Sponsored by AccuAuto Audio Visual sponsored by EMC Insurance Companies Coffee break sponsored by LSLA
1752 Club Hospitality Reception	Members and prospective members of the 1752 Club are invited to

3:00 p.m. - 4:00 p.m. Poolside Suite 165

attend the event to mingle and network.





MONDAY, JULY 30, 2012 CONTINUED

Volleyball Tournament

4:00 p.m. - 7:00 p.m. Volleyball Courts

Beach Blanket Bingo

Family Event **7:00 p.m. - 10:00 p.m.** Palm Beach

YIPs Hospitality Suite

10:00 p.m. - 2:00 a.m. Poolside Suite 165 Use your strategic skills to form a great team and enter our Volleyball Tournament. Pre-registration required. See **page 13** for details and **page 15** for registration information. Sponsored by **RPS First Premium.** Access the courts through the gate behind the Oleander Bowl.

Are you ready to have fun in the sand? Come enjoy bingo, sand castles and fun with PIA of LA. Don't miss out! Sponsored by American Strategic Insurance (ASI) and Progressive Insurance Company. Entertainment provided by HomeBuilders SIF. Refreshments provided by LCI Workers' Comp. Decorations provided by FirstComp. See page 12.

All registered guests 18 and older welcome!

TUESDAY, JULY 31, 2012

Golf Registration 7:00 a.m. Golf Tournament 8:00 a.m. Moody Gardens Golf Course	The driving range will open at 7:00 a.m. for practice. Golfers, please arrive to the course by 7:30 a.m. , as the tournament will start promptly at 8:00 a.m. Complimentary Breakfast will be served from 7:00 - 7:30 a.m. provided by LRASIF . Lunch will be provided, compliments of N-Surance Outlets . Beverage cart sponsored by Kemper Specialty . Snacks provided by LRASIF . Don't forget to buy your mulligans! Shuttles provided. See pages 14 & 15 for reg- istration information.
*2 Hour CE "Sit In" 8:00 a.m 10:00 a.m. Ivy Room	"Contractors' Workers' Comp: Analyzing the Risk" Instructed by Michael Orlando, CR, WLS, CMR, CIEC, Emergency Restoration, Inc. Sponsored by Hull & Company. Coffee break sponsored by LRASIF.
*2 Hour CE "Sit In" 10:00 a.m Noon Ivy Room	"Turning Your Technical Knowledge Into Dollars - An Intro to the CPIA Program" Instructed by Mark Abshire, Abshire & Associates Sponsored by Safeco Insurance.
Kids' Program "Sesame Street" 6:30 p.m. – 10:30 p.m. Ivy Room	Parents who are attending the banquet—this is just for you! PIA will offer its Kids' Program for ages 5-12. Sponsored by Progressive Insurance Company. Pre-registration is required. Details on page 13 and registration information on page 15.
President's Reception "The Nixon Inauguration Reception" 6:30 p.m.— 7:30 p.m. Frances Moody Ballroom Foyer	All fully registered convention attendees are invited for cocktails in honor of PIA President Gene Galligan. Sponsored by Interstate Insurance Underwriters.
Annual Banquet Installation & Awards Ceremony "The Nixon Inauguration" 7:30 p.m.—10:00 p.m. Moody I	PIA will end our convention by installing the 2012-2015 Board of Directors and presenting our most prestigious awards. An RSVP card will be provided in your registration packet. Please return it to the PIA Staff to guarantee seating. Sponsored by Bankers Insur- ance Company, Capital Premium Financing and GMAC Insur- ance. Banquet Entertainment provided by Lighthouse Property Insurance Co. Wine provided by Lane & Associates. Decorations provided by FirstComp. Spouse's flowers sponsored by Family Security.
YIPs Hospitality Suite	All registered guests 18 and older welcome!

10:00 p.m. - 2:00 a.m. Poolside Suite 165





GENERAL CONVENTION INFORMATION

- *Education "Sit Ins" Convention education sessions have been submitted for approval. You must attend the entire session and complete the required forms to receive CE credit. CE credits are electronically submitted directly to the LA DOI. Paper certificates will not be mailed unless requested. You may earn up to 13 hours of CE. At most convention functions, anything you wish to wear is acceptable. We How to Dress encourage you to come dressed in costume for our version of "Woodstock" as you wander the Exhibit Hall and other themed events. Otherwise, causal slacks or shorts and comfortable shoes are acceptable for the Exhibit Hall and all education sessions. Remember that meeting room temperatures can be hard to regulate, so you may want to bring a light jacket. During the Annual Banquet, gentlemen on the Board are requested to wear tuxedos or dinner jackets. Others who wish to do so may, but a dark suit is the most frequent attire. Ladies usually wear a short or long dress or dress slacks. **Badges and Meal Tickets** Full convention registrants <u>DO NOT</u> need special tickets for events. Badges act as your tickets and MUST BE WORN to ALL convention functions. Individual tickets for additional guests may be purchased prior to convention
 - dividual tickets for additional guests may be purchased prior to convention or at the convention registration desk for select events such as the Annual Banquet and the Exhibit Hall. Some event tickets may be limited, prepurchase recommended. Tickets must be presented for admittance into events, <u>ONLY</u> if you are not fully registered.
- **Emergency Information** We suggest that you leave the hotel's telephone number with your family and/or office staff in case of an emergency. The number the Moody Gardens Hotel, Spa & Convention Center is (800) 582-4673.
- **Childcare Information** Please note that Moody Gardens does <u>not have a</u> "drop off" child care program. The hotel does offer "Kids Crew" activities, but parents must be present.
- Hotel Check In-Out Times Hotel check-in is 4:00 p.m. and check-out is 11:00 a.m.

Directions to Moody Gardens Hotel, Spa & Convention Center Seven Hope Blvd. From 1-45 south, exit 61st Street. Right on 61st Street. Right onto Steward Rd. Stay straight onto Jones Dr. Turn Rt. Onto Hope Blvd to Moody Gardens. Seven Hope Blvd.

Galveston, Tx 77554 www.moodygardenshotel.com







Dining Guide



Inside Moody Gardens Hotel	Dining in Galveston, TX
 Shearn's Restaurant · Located on the 9th Floor, Dressy Casual Attire · Hours Tuesday—Saturday for Dinner 5:30pm-10pm, last seating at 8:30pm Galveston's finest resaurant unsurpassed both in cuisine and service with an upscale ambiance. Local Galvestonians flock to this Island oasis to enjoy signature dishes including Shrimp Dejong and Lobster Bisque. The Terrace Restaurant · Located on the Lobby Level, Casual Attire · Open for Breakfast, Lunch & Dinner Filled with tropical plants and hand painted murals, The Terrace Restaurant was designed to literally "bring the outdoors within." Specialties include fresh seafood dishes, delightful salads, homemade soups and the best Shrimp Gumbo in Galveston. Blossoms · Inside from the Hotel Poolside Terrace Open Seasonally · Casual or Poolside Attire Moody Garden's poolside snack bar offers sandwiches, hamburgers, frozen desserts, refreshments and snacks for poolside diners and guests who are looking for a light snack. The Lobby Bar · Located on the Lobby Level Open daily · Casual Attire Escape to the lush gardens and waterfalls of our Lobby Lagoon and enjoy cocktails among the tropical fish and turtles. Weather permitting, the Hummingbird Terrace is a wonderful patio for relaxing and sipping on your favorite beverage. 	 Fisherman's Wharf • Pier 22 (409) 765-5708 Hours Sunday—Thursday 11am— 9pm; Friday—Saturday 11am— 10pm; Casual attire. While overlooking the harbor, Fisherman's Wharf serves up a variety of food, from seafood and pasta to chicken and steaks. 901 PostOffice • Hours Thursday thru Saturday: 6pm - 10pm, closed Sunday thru Wednesday. 901 PostOffice features an outdoor patio and covered salon for al fresco dining, where guests can relax and enjoy the surroundings under a canopy of candlelight and hip jazz. Olympia The Grill at Pier 21 • Hours Sunday - Thursday: 11am - 9pm, Friday & Saturday: 11am - 10pm. Olympia prepares fresh food daily, and features family recipes that have been passed down for generations. Olympia's promise is that they'll continually test new items, as well as maintain the integrity of the family recipes which have continued to please for four generations. You'll feel at home and enjoy a memorable experience. Little Daddy's Gumbo Bar • Hours Open Daily: 11am - 10pm Blending pungent, peppery Cajun flavors with fresh Gulf cuisine, Little Daddy's Gumbo Bar has brought a bit of welcomed spice into the Galves- ton restaurant scene. Willie G's • Pier 21 (409) 762-3030 • Dressy, Casual attire Hours Saturday- Thursday 11am-9pm; Friday 11am-11pm A popular landmark and upscale restaurant, featuring traditional seafood favorites, chicken, pasta, and steaks.
Wine, Coffee and Desserts	Galveston Nightlife
Wine, Coffee and Desserts Starbucks - Located near the hotel Registration in Moody Gardens Starbucks purchases and roasts high-quality whole bean coffees and sells them along with fresh, rich-brewed, Italian style espresso beverages, a vari- ety of pastries and confections, and coffee-related accessories and equip- ment primarily through its company-operated retail stores.	Galveston Nightlife 21 • 2102 Postoffice St. (409) 762-2102 Hours Monday - Friday 4:30pm-2am; Saturday 7pm-2am; Closed on Sunday; Dressy, Casual attire 21 is an elegant lounge with comfortable chairs and sofas. Take advantage of their exclusive wine collection along with their 20 specialty martinis, and wide assortment of beers and cigars.
Starbucks • Located near the hotel Registration in Moody Gardens Starbucks purchases and roasts high-quality whole bean coffees and sells them along with fresh, rich-brewed, Italian style espresso beverages, a vari- ety of pastries and confections, and coffee-related accessories and equip-	21 • 2102 Postoffice St. (409) 762-2102 Hours Monday - Friday 4:30pm-2am; Saturday 7pm-2am; Closed on Sunday; Dressy, Casual attire 21 is an elegant lounge with comfortable chairs and sofas. Take advantage of their exclusive wine collection along with their 20 specialty martinis, and
 Starbucks • Located near the hotel Registration in Moody Gardens Starbucks purchases and roasts high-quality whole bean coffees and sells them along with fresh, rich-brewed, Italian style espresso beverages, a vari- ety of pastries and confections, and coffee-related accessories and equip- ment primarily through its company-operated retail stores. Ben & Jerry's • 4408 Seawall Blvd • Hours Open daily: 11am - 11pm Ben & Jerry's produces a wide variety of super premium ice cream and ice cream novelties, using Vermont dairy products and high quality, all natural 	 21 • 2102 Postoffice St. (409) 762-2102 Hours Monday - Friday 4:30pm-2am; Saturday 7pm-2am; Closed on Sunday; Dressy, Casual attire 21 is an elegant lounge with comfortable chairs and sofas. Take advantage of their exclusive wine collection along with their 20 specialty martinis, and wide assortment of beers and cigars. Captain Jack's • 1702 Seawall Blvd • Hours Sunday - Thursday: 11am - 12 Midnight Friday & Saturday: 11am - 2am Overlooking the Gulf of Mexico, Captain Jack's Beach Bar is a worthy trib-

Recreational Guide

At Moody Gardens Hotel, Spa & Convention Center

- The Moody Garden's Pyramids- The Aquarium Pyramid offers Atlantic and Pacific ocean exhibits, along with shark and penguin exhibits. The Rainforest Pyramid is home to the most exotic plants from Asia, Africa, and the Americas. The Discovery Pyramid is an example of how the wonderful world of science is all around us. This a truly unique experience.
- The Colonel Paddle Wheeler- The 18th century paddle boat sails through Offatts Bayou and offers passengers a wonderful experience through past and present day Galveston. The Colonel has dining and entertainment on board and sails at noon, 2pm, and 4pm daily, weather permitting. Reservations are not required for day trips.
- Schlitterbahn Water Park- Schlitterbahn Water Park offers both indoor and outdoor areas, perfect for rain and shine! With winding speed slides, endless rivers, and Kid friendly playgrounds, Schlitterbahn is great for the whole family.
- The Spa at Moody Gardens- Truly relax on your vacation to Moody Gardens with a massage or one of the spa's special package deals. From a manicure to a deep tissue massage, any guest can unwind with spa treatment. Call and schedule your appointment today! (409) 683-4440. The Spa is open Sunday-Thursday from 9am-6pm and Friday and Saturday from 8am-8pm.
- Pool- Avoid the sand, keep your tan and enjoy the heated, tropical pool and Jacuzzi year-round. Moody Gardens also offers and indoor lap pool and poolside refreshments and snack bar.

Outside Moody Gardens Hotel, Spa & Convention Center

- Gulf Greyhound Park- Gulf Greyhound is the largest greyhound racing operation in the world. They have live
 races every Wednesday- Sunday, times varying, and televised races on Mondays and Tuesdays. The park offers
 multiple dining opportunities, from concessions to full-service dining and monthly drink specials. For more information, call (409) 986-9500.
- The Strand- The Strand is Galveston's leading shopping and entertainment center located in the heart of historic downtown Galveston. There are restaurants, shops, art galleries and museums that are enjoyable for visitors and locals alike. Whether your looking to window shop or go on a shopping spree, the Strand is the place to be!
- Aqua Safari Charters- Aqua Safari Charters offers deep sea fishing, bay and jetty fishing, tuna trips, private charters, and public trips. To set up a reservation, please call (409) 795-7480 or go to their website www.aquasafaricharters.com. Reservations go quickly during peak season, so call today!
- Lone Star Flight Museum– Lone Star Flight Museum has one of the best collections of restored aircraft and aviation exhibits in the U.S. The museum contains WWII Fighters, Bombers, Liaison Trainers, and Executive planes. The museum is open daily from 9am-5pm and general admission is \$8. For more information, call (409) 740-T122.
- Beach-Go relax on the beach and listen to the sound of the waves crashing against the shore. Building a sandcastle or taking a run in the sand can make your beach trip complete!

BANABBAT MARK PIR OF LOUISIANA

Invites you to enjoy Peace, Love and Insurance at our Woodstock Exhibit Hall

Sunday, July 29 • 5:00p.m. - 7:00p.m. Monday, July 30 • 11:00a.m. - 1:00p.m.

Located in the Frances Moody Ballroom

Special thanks to our event sponsors: LCTA Prime Rate Premium Finance The Republic Group





Costume Awards will be given for Best costumed exhibitor, Best decorated booth and best costumed attendee. These Prizes and all exhibitor Prizes will be awarded during Monday's Exhibit Hall,





PIA is not responsible for transporting door prizes to or from the convention. Please make the necessary arrangements.



Join PIA First Lady Ellen Galligan For The 2012 Spouse's Program Monday July 31, 2012 9:00 a.m. fill 11:00 a.m. Garden Terrace

Please come and explore your creative side as you decorate your own "Garden Party Hat"



learn how to "Mix a Drink" of the era and enjoy a fun filled morning with friends.

Drinks and Chocolate Fondue will be served. There will also be door prizes!





Thank you to our generous sponsor North Central Agency

Pre-register for this event by July 13, 2012. Please provide your name and number in the space below and fax to Laurie Whipp at (225) 766-1601 Or email to laurie@piaoflouisiana.com

Name:_____

Phone: _____

Family Gvent Monday, July 30th 7:00p.m. - 9:00p.m. Palm Beach

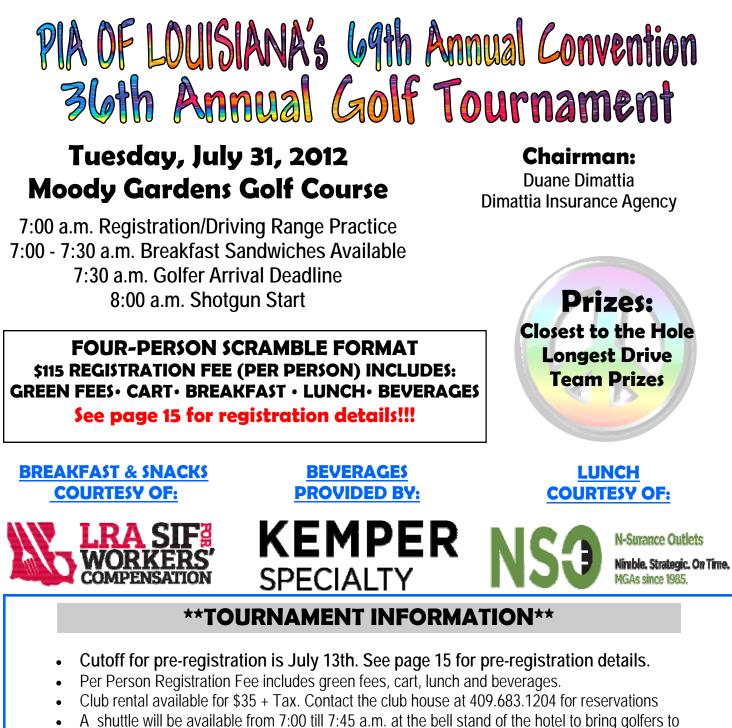
Seach Blanker Bingo at Palm Be

Come "Mellow Out" at PIA's Palm Beach Family Gvent! GNJOY BINGO Games, the Lazy Biver, Water Slide and Wave Pool. Kids can participate in the Sand Castle Challenge!

DINNER WILL BE SERVED.

Special thanks to our event sponsors: AMERICAN STRATEGIC INSURANCE (ASI) PROGRESSIVE INSURANCE COMPANY HOMEBUILDERS SIF LCI WORKERS' COMP SIF





- the golf course. Return shuttle will also be provided.
- Four Person Scramble

GET YOUR COMPANY'S NAME ON THE GREEN

Donate items for the players' **GOODIE BAGS** or contribute **DOOR PRIZES** for the tourney. Be a **HOLE SPONSOR** for \$150.

For more information, contact the PIA office at (800) 349-3434.

For registration information, please see **page 15.**

PIA of Louisiana • 8064 Summa Ave., Suite C • Baton Rouge, LA 70809 Phone: (800) 349-3434 • Fax: (225) 766-1601 • www.piaoflouisiana.com

SPECIAL EVENT REGISTRATION

Make sure you're signed up for all of PIA's extra special events so you can be "in the groove." Please complete the following information according to the event which you would like to participate in. Fax your registration form to the PIA office at (225) 766-1601 or email to laurie@piaoflouisiana.com. Pre-registration cutoff is <u>Friday, July 13th</u>. Additional registrations will be taken after this date based on availability.

Delegate Information

	<u>Events</u>		
Spouses' Program: "G	arden Party"		
	ıt		
	м Name		
TEAM CAPTAIN Player's Name	PLAYER' S NAME	<u>-</u>	
	nament		
Golf Tournament Foursomes			
1. Your Name:		Handicap: _	
2. Name:		Handicap: _	
3. Name:		Handicap: _	
4. Name:		Handicap: _	

Send this form to Laurie@piaoflouisiana.com or fax to (225) 766-1601.