



CONVENTION EMAIL PACKET

Sponsored by:

LWCC[®]

How Workers' Comp Is Supposed to Work

Professional Insurance Agents of Louisiana

70TH ANNUAL CONVENTION

Saturday, July 20 – Tuesday, July 23, 2013

The Grand Hotel Resort, Golf Club & Spa

Point Clear, Alabama

PIA of Louisiana • 8064 Summa Avenue, Suite C • Baton Rouge, LA 70809
Phone: (800) 349-3434 • Fax: (225) 766-1601 • www.piaoflouisiana.com



Professional Insurance Agents of Louisiana

70TH ANNUAL CONVENTION

DIAMONDS ARE FOREVER

July 20-23, 2013, The Grand Hotel, Point Clear, AL

Are you ready for 4 days of “007”? PIA is planning a “top secret” event for our convention attendees. From the CE “Special Agent Training” to the “Q’s Laboratory” exhibit hall, it’s sure to be a “smashing” experience.

Table of Contents

Convention Agenda.....	3-5
Saturday, July 20, 2013	3
Sunday, July 21, 2013	3-4
Monday, July 22, 2013	4-5
Tuesday, July 23, 2013	5
General Convention Information.....	6
Map of The Grand Hotel Resort, Golf Club & Spa.....	7
Dining Guide	8
Recreational Guide	9
Exhibit Hall Information	10
Spouses’ Program Invitation	11
Family Event Invitation	12
Dance Party Invitation	13
Kids’ Program Invitation.....	13
Golf Tournament Invitation.....	14
Special Events Pre-Registration Form	15

This informational packet is sponsored by

LWCC





SATURDAY, JULY 20, 2013

PIA Board of Directors' Lunch & Meeting

Noon - 5:00 p.m.

Lunch at Noon

Meeting at 1:00 p.m.

Professional Insurance Agents of Louisiana Board of Directors' Luncheon begins at noon in Magnolia 3 and the meeting of the Board of Directors will follow at 1:00 p.m in the Beachside Room. Lunch sponsored by **Wright Flood** and the meeting is sponsored by **Stonetrust Commercial Insurance Company**.

Registration Open

3:00 p.m. - 7:00 p.m.

Grand Foyer

Check in at the registration desk to receive your "**Top Secret**" registration packet including name badges, meal tickets, special invitations, secret decoder and convention information. Refreshments sponsored by **LCI Workers' Comp SIF**.

First Timers' Reception

6:30 p.m. - 7:00 p.m.

Julep Point

First time attendees please let us welcome you to PIA's Annual Convention. Get a jump start on decoding PIA Convention events and meet the PIA staff and leadership and enjoy a refreshing beverage just prior to the Opening Reception. Sponsored by the **Family Security Insurance Company & Young Insurance Professionals (YIPs)**.

Opening Reception

"Shaken, Not Stirred"

7:00 p.m. - 8:00 p.m.

Julep Point

Kick off your "Bond Experience" with a complimentary drink, "The Accomplice" martini, at our cocktail reception. Sponsored by **LUBA Workers' Comp**.

YIPs Hospitality Suite

10:00 p.m. - 2:00 a.m.

Suite 4106

All registered guests 21 and older welcome!

SUNDAY, JULY 21, 2013

Annual Fun Run

"The Special Insurance Agent"

8:00 a.m. - 9:00 a.m.

Make sure you're on the mark and ready to run!! Registration begins at 7:30 a.m. Annually sponsored by **RPS First Premium**.
Meet at Porte Cochere/Grand Grounds.

Registration Open

9:30 a.m. - 4:00 p.m.

Grand Foyer

PIA Staff will be on-hand to assist you with all of your convention needs. Refreshments sponsored by **LCTA Workers' Comp**.

2 Hour CE "Special Agent Training"

10:00 a.m. - Noon

Salons C-F

Louisiana Workers' Comp 101: The Good, The Bad and The Ugly
Instructed by *Troy Prevot, LUBA Workers' Comp*
Sponsored by **Hull & Company, Inc.**
Coffee break also sponsored by **Hull & Company, Inc.**
AV Sponsored by **BinTech Partners, Inc.**

YIPs Board of Directors' Meeting

10:00 a.m. - Noon

Beachside Room

The Young Insurance Professionals of Louisiana Board of Directors' Meeting. Sponsored by **PIA Trust**.

Exhibitor Setup

11:00 a.m. - 4:00 p.m.

Grand Ballroom

Exhibitors may set up booths during this time. If you sent items to the hotel prior to convention, make sure to collect them **from the hotel** before you begin setting up your booth.

Past Presidents' Brunch

Noon - 1:00 p.m.

Grand Dining Room

All PIA Past Presidents are invited for a Brunch honoring your service to our association. Sponsored by **Wright Flood**.

YIPs Pool Party

"A View to a Kill"

1:00 p.m. - 4:00 p.m.

Adult Pool

The Young Insurance Professionals of Louisiana invite all registered **adult** guests to relax with them and have some drinks. Sponsored by **Progressive Insurance Company**.





SUNDAY, JULY 21, 2013 CONTINUED

3 Hour CE “Special Agent Training”

1:00 p.m. - 4:00 p.m.

Salons C-F

Flooding You and Your Customers with Reformation and Changes

Instructed by *Dwayne LeBlanc, Wright Flood*

Sponsored by **The Hanover Insurance Group.**

AV Sponsored by **BinTech Partners, Inc.**

Welcome Reception with Exhibitors

“Q’s Laboratory”

5:00 p.m. - 7:00 p.m.

Grand Ballroom

Welcome Reception with Exhibitors sponsored by **Louisiana Restaurant Association SIF, Prime Rate Premium Finance Corporation** and **The Republic Group.** Refreshments sponsored by **AccuAuto.** We encourage everyone to dress up in James Bond attire! Prizes will be awarded for costumes!! More details on **pg 10.**

Dance Party (Adults Only)

“Live and Let’s Dance”

10:00 p.m. - 1:00 a.m.

Magnolia 4

Look Up, Look Down, Look Around... Here comes the funkiest Bond around! Come and enjoy PIA’s Dance Party, sponsored by **Galloway, Johnson, Tompkins, Burr & Smith.** Tunes provided by *SuperFunk Fantasy* courtesy of **Southern States General Agency.** You must be present to receive complimentary drink tickets at this event. Dressy casual is the attire.

YIPs Hospitality Suite

1:00 a.m. - 3:00 a.m.

Suite 4106

All registered guests 21 and older welcome!

MONDAY, JULY 22, 2013

Registration Open

8:00 a.m. - Noon

Grand Foyer

Refreshments sponsored by the **Young Insurance Professionals (YIPs).**

General Session - 2 Hour CE

9:00 a.m. - 11:00 a.m.

Magnolia 4

This is the annual membership meeting of the Professional Insurance Agents of Louisiana, where official business will be conducted, including 2013-2016 elections. Hear from Commissioner James Donelon and PIA Lobbyist Robert Wooley. Senate and House Insurance Committee chairs Dan Morrish & Greg Cromer have also been invited.

Sponsored by **Imperial Fire & Casualty.**

Refreshments sponsored by **Burns & Wilcox, Ltd.**

Audio Visual sponsored by **EMC Insurance Companies.**

Spouses’ Program

“Eye Candy”

10:00 a.m. - 12:00 p.m.

Punta Clara Kitchen/The Grand’s Sky Lounge

Registered spouses and guest join PIA First Lady **Linda DePascual** for a sweet morning! More details on **page 11** and be sure to complete the registration form on **page 15.** RSVP is required.

Sponsored by **North Central Agency.**

Transportation sponsored by **Brown Claims Management Group.**

Lunch with Exhibitors

11:00 a.m. - 1:00 p.m.

Grand Ballroom

Lunch with the Exhibitors continues to be a great networking opportunity for all convention delegates.

Sponsored by **The Gray Insurance Company.**

Trade Fair & Door Prize Drawings

11:00 a.m. - 1:00 p.m.

Grand Ballroom

Exhibitors may conduct drawings for door prizes and PIA will announce prize winners for the grand prize drawing! Exhibitors must return form indicating prize winners to PIA by noon to be announced publicly. Attendance is strongly encouraged!

2 Hour CE “Special Agent Training”

1:00 p.m. - 3:00 p.m.

Salons C-F

Insurance for Insurance Agents

Instructed by *Eddie K. Emmett, AccuAuto*

Sponsored by **AccuAuto.**

Audio Visual sponsored by **EMC Insurance Companies.**

Coffee break sponsored by **LSLA.**

1752 Club Hospitality Reception

3:00 p.m. - 3:30 p.m.

Suite 4106

Members and prospective members of the 1752 Club are invited to attend the event to mingle and network.





MONDAY, JULY 22, 2013 CONTINUED

Covert Operative Training at “The Farm”

Family Event

4:00 p.m. - 8:00 p.m.

Oak Hollow Farm

Transportation Provided

Buses depart from Port Cochere at 3:45pm.

Dinner is provided.

Come to the Farm to learn all things clandestine... At The Farm, secret agent-wannabes will learn how to avoid enemy combatants in Agility Under Fire and How to Decode Secret Messages. Trainees will also learn Artillery Avoidance and receive Weapon Accuracy Training. Sponsored by **American Strategic Insurance (ASI)** and **Progressive Insurance Company**. Entertainment provided by **Allstate Insurance Co. & HomeBuilders SIF**. Refreshments provided by **LCI Workers' Comp**. Decorations provided by **LCTA Workers' Comp**. Transportation sponsored by **Pelican General Agency**. See page 12 for more information.

Horseshoe Tournament

4:30 p.m.

Oak Hollow Farm

Use your strategic skills to form a great team and enter our Horseshoe Tournament while at our Family Event. Sponsored by **RPS First Premium**.

YIPs Hospitality Suite

10:00 p.m. - 2:00 a.m.

Suite 4106

All registered guests 21 and older welcome!

TUESDAY, JULY 23, 2013

Golf Registration

7:00 a.m.

Golf Tournament

8:00 a.m.

Lakewood Country Club

The driving range will open at 7:00 a.m. for practice. **Golfers, please arrive at the course by 7:30 a.m.**, as the tournament will start promptly at 8:00 a.m. Complimentary Breakfast will be served from 7:00 - 7:30 a.m. provided by **Stonetrust Commercial Insurance Company**. Lunch will be provided, compliments of **N-Surance Outlets**. Beverage cart sponsored by **Kemper Specialty**. Don't forget to buy your mulligans! See pages 14 & 15 for registration information.

2 Hour CE “Special Agent Training”

8:00 a.m. - 10:00 a.m.

Salons C-F

Errors & Omissions

Instructed by *Clarissa Preston, Adams & Reese*.

Sponsored by **Travelers Insurance**

Coffee break sponsored by **BinTech Partners, Inc.**

Education Audio/Visual sponsored by **National Automotive**.

2 Hour CE “Special Agent Training”

10:00 a.m. - Noon

Salons C-F

Fraudsters are Everywhere... Even in Insurance

Instructed by *Jeff Aucoin, Horne, CPAs and Business Advisors*

Coffee break sponsored by **PIA Trust**.

Education Audio/Visual sponsored by **National Automotive**.

Kids' Program

6:30 p.m. - 10:30 p.m.

Salon B

Parents who are attending the banquet—this is just for you! PIA will offer its Kids' Program for ages 5-12. Sponsored by **Progressive Insurance Company**. Pre-registration is required. Details on page 13 and registration information on page 15.

President's Reception

6:30 p.m.— 7:30 p.m.

Grand Ballroom Patio

All fully registered convention attendees are invited for cocktails in honor of PIA President Manuel DePascual.

Sponsored by **Interstate Insurance Underwriters**.

Annual Banquet Installation & Awards Ceremony

7:30 p.m.—10:00 p.m.

Magnolia 4

PIA will end our convention by installing the 2013-2016 Board of Directors and presenting our most prestigious awards. An RSVP card will be provided in your registration packet. Please return it to the PIA Staff to guarantee seating. Sponsored by **Access Home Insurance Company, Bankers Insurance Company, Capital Premium Financing and National General Insurance**. Banquet Entertainment provided by **Lighthouse Property Insurance Co.** Wine provided by **Lane & Associates**. Table Decorations provided by **FirstComp**. Banquet MC provided by **Safeway Insurance Company of LA**. Spouse's Flowers sponsored by **Family Security Insurance Company**.

YIPs Hospitality Suite

10:00 p.m. - 2:00 a.m.

All registered guests 21 and older welcome!





GENERAL CONVENTION INFORMATION

Education “Special Agent Training”

All Convention education sessions have been approved by the LDOI. You must attend the entire session and complete the required forms to receive CE credit. CE credits are electronically submitted directly to the LA DOI. Paper certificates will not be mailed unless requested. 13 hours of CE are available.

How to Dress

At most convention functions, anything you wish to wear is acceptable. We encourage you to come dressed in costume as you wander our “James Bond” inspired “Q’s Laboratory” Exhibit Hall and other themed events. Otherwise, causal slacks or shorts and comfortable shoes are acceptable for the Exhibit Hall, family event and all education sessions. Remember that meeting room temperatures can be hard to regulate, so you may want to bring a light jacket. During the Annual Banquet, gentlemen on the Board are requested to wear tuxedos or dinner jackets. Others who wish to do so may, but a dark suit is the most frequent attire. Ladies usually wear a short or long dress or dress slacks.

Badges and Meal Tickets

Full convention registrants DO NOT need special tickets for events. Badges act as your tickets and MUST BE WORN to ALL convention functions. Individual tickets for additional guests may be purchased prior to convention or at the convention registration desk for select events such as the Annual Banquet and the Exhibit Hall. Some event tickets may be limited, pre-purchase recommended. Tickets must be presented for admittance into events, ONLY if you are not fully registered.

Emergency Information

We suggest that you leave the hotel's telephone number with your family and/or office staff in case of an emergency. The number to the Grand Hotel Resort, Golf Club & Spa is (800) 544-9933.

Childcare Information

“Grand Fun Camp” is offered for children ages 5-12 daily from 10 a.m. till 2 p.m. and 6 p.m. till 10 p.m. The cost is \$35 per child per session and includes one meal per session. All costs are payable to The Grand Hotel. Please call (251) 928-9201 ext. 6721 to make reservations at least 12 hours in advance. Cancellations must be made 6 hours in advance or a \$25 fee will be charged.

Hotel Check In-Out Times

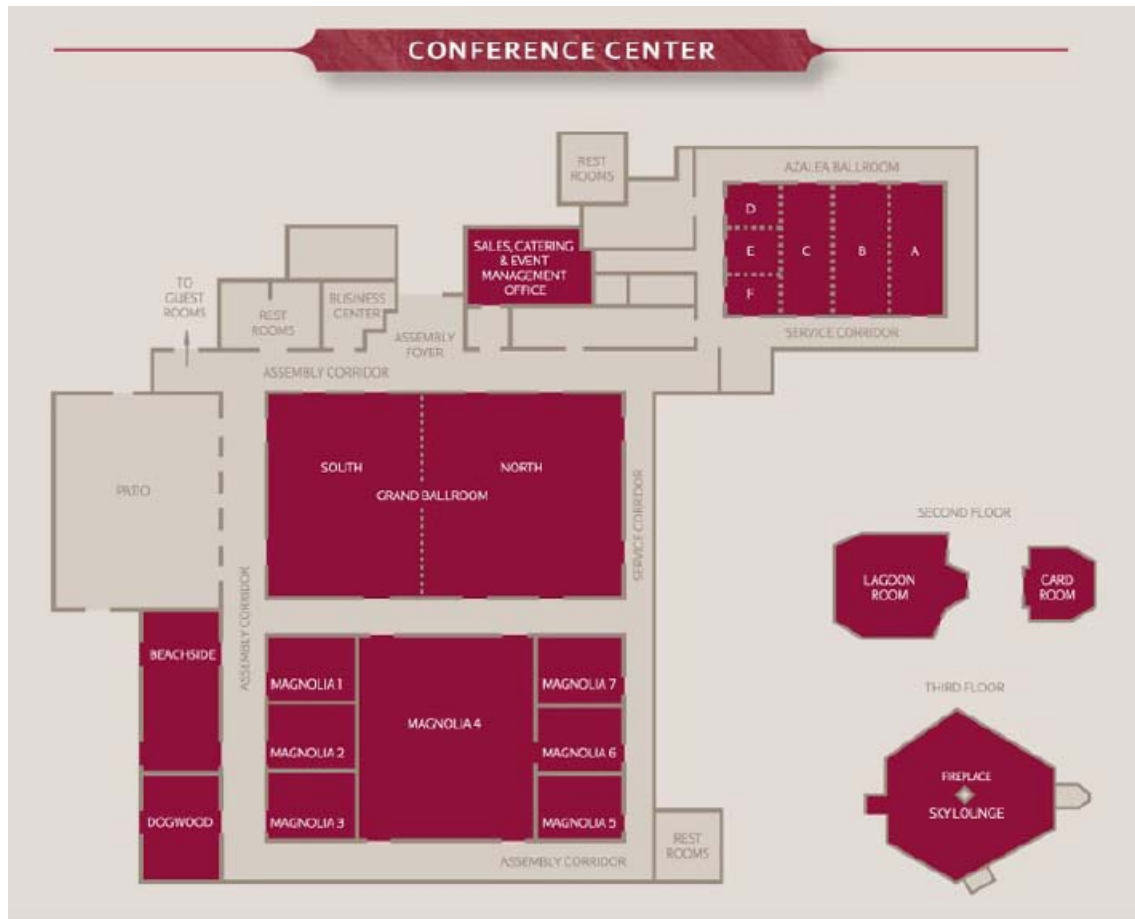
Hotel check-in is 4:00 p.m. and check-out is 11:00 a.m.

Directions to The Grand Hotel Resort, Golf Club & Spa

1 Grand Blvd.
Point Clear, Al 36564

From I-10 E, take exit 35A and take the ramp to the right onto US-98 to Daphne/Fairhope. Travel east for 0.3 miles. Turn right on US-98/AL-42 and go south for 7 miles. Bear right and go south. Continue on US-98-Alt and go southwest for 6 miles to the Grand Hotel Resort, Golf Club & Spa.





Shaken,
Not Stirred

Dining Guide



INSIDE THE GRAND

The Dining Room • Located in the main building, Resort Casual Attire • Hours Monday - Saturday for Breakfast 7:00pm -10:30am, Lunch 11:45am - 2:00pm, Sunday Brunch 11:45am - 1:30pm
Nestled among the majestic live oaks and beautiful Mobile Bay, The Grand has created the perfect environment for outstanding culinary creations and a casual family atmosphere. Breakfast buffets, tasty lunches and award winning Sunday brunch.

The Saltwater Grill • Located in the main building, Resort Casual Attire • Hours 5:30pm - 9:00pm • Dinner
(Reservations Recommended)
Amazing, upbeat, unique and entertaining! Specialties include fresh seafood dishes, delightful salads, prime filets and even hand rolled sushi.

Pelican's Nest and Blue Marlin Bar • Located Poolside
Open Seasonally • Casual or Poolside Attire
Offering great burgers, sandwiches, salads and your favorite adult libations with a tropical twist.

Bucky's Birdcage Lounge • Located in the main building.
Hours Monday - Friday 2:00pm - 12:00am, Saturday and Sunday 11:00am - 12:00am • Casual Attire
Enjoy your favorite cocktail while you relax and watch the beautiful waters of Mobile Bay. Bucky's offers music and dancing in the evenings along with your favorite appetizers.

DINING NEAR POINT CLEAR, AL

Fairhope Inn & Restaurant • 63 S. Church St., Fairhope • (251) 928-6226 • Hours Tuesday - Sunday 11:00am - 2:00pm and 5:00pm - 10:00pm; Business Casual Attire.
Fine dining in a relaxed and enjoyable atmosphere, expertly prepared meals planned from a menu that changes with the seasons.

Gambino's Italian Grill • 18 Laurel Ave, Fairhope • Hours T - Th: 5:00pm - 9:00pm, F-Sat: 5:00pm - 10:00pm, closed Sunday & Monday.
Steaks, seafood and Italian dining. Lounge opens at 3:00pm for happy hour and remains open later on Fridays and Saturdays.

The Wash House • 17111 Scenic Highway 98, Pont Clear • (251) 928-4838 • Hours Nightly: 5:00pm - 8:30pm. Semi-Casual Attire.
Southern coastal cuisine in a casual atmosphere.

Camellia Cafe • 16 Section Street, Fairhope • Hours T-Th 5:00pm - 9:30m, F & Sat 5:00pm - 10:00pm, closed Sunday-Monday. Dressy Casual Attire.
Fine southern cuisine, seafood and more.

Fish River Grill • 11950 County Road 32, Fairhope (251) 990-3535 • Casual Attire. Hours Mon- Thurs 10:30am - 8:00pm; Fri & Sat 10:30am - 9:00pm
A popular landmark and family fun restaurant, featuring traditional seafood favorites, chicken, pasta, and steaks.

WINE, COFFEE AND DESSERTS

The Grand Coffee Shop • Located near the entrance to the dining room in the main building • Open daily from 6:00am - 2:00pm
Offering the freshest coffees, pastries and baked delights. Complimentary coffee offered from 6:00am till 8:00am.

Andree's Wine, Cheese & Things • 403 Fairhope Avenue, Fairhope • (251) 928-8863 • Hours M-F, 9:00am - 5:30pm, Sat 9:00am - 5:00pm, closed Sundays
A gourmet food market, restaurant and bakery serving delectable lunches and offering a wide selection of Epicurean delights including wines, imported & domestic cheeses, fresh baked goods, hand-crafted breads, cookies and many more specialties. Andree's has just the right selection of gift baskets, shelved goods and wines.

Fairhope Fudge & Emporium • 604 Bon Secour, Fairhope • Hours Monday thru Friday: 10:00am - 6:00pm Saturday: 10:00am - 9pm Sunday: 10:00am - 6:00pm
Delicious buttery homemade fudge, candies and unique gifts.

Mr. Gene's Beans • 302 De La Mare Ave., Fairhope • Hours M - Th: 8:00am - 9:00pm F - Sat 8:00am - 10:00pm, Sun 1:00pm - 6:00pm
Charming cottage serving gourmet coffees, Colombo Yogurt, Blue Bell ice cream, candies and more.

POINT CLEAR NIGHTLIFE

McSharry's Irish Pub • 101 North Bancroft St., Fairhope • Hours T-W: 3:00pm - 2:00am, Th-Sat 5:00pm - 2:00am, Sunday 5:00pm - 12:00am, Closed Mondays. Happy hour daily till 7pm.
Come have a pint, poured the way it was meant to be...with a SHAMROCK floating on top. Gather with friends for dinner and a few drinks. The dining ambiance is pleasantly casual and intimate, with seating available in a traditional pub atmosphere or relaxed garden "paddy-o".

The Chrome • 14835 State Hwy 104, Silverhill • (251) 945-3335
Hours M&T: 4:00pm - 10:00pm, W: 4:00pm - 12:00am, Th- & F: 4:00pm - 2:00am, Sat: 1:00pm - 2:00am.
Casual and relaxed atmosphere with live music, dancing and great drinks.

Big Daddy's Grill • 16542 Ferry Rd, Fairhope. (251) 990-8555
M-Sat 11:00am - 9:00pm, Sun 11:00am - 8:00pm; Casual Attire.
Live music every Friday, Saturday and Sunday night, full bar, food and fun!

Jubilee Bar & Grill • 902 Morphy Ave, Fairhope (251) 990-9480
Casual Attire.
A great place to let loose.



Recreational Guide

The Grand Hotel Resort, Golf Club & Spa

SHOPPING	WHETHER YOU HAVE SOMETHING SPECIFIC IN MIND, OR JUST WANT TO BROWSE THE AREA, DOWNTOWN FAIRHOPE HAS THE FUN LITTLE SHOPS YOU'RE LOOKING FOR.
THE SPA & SALON	A LUXURIOUS SPA EXPERIENCE AWAITS YOU IN THE NEW 20,000 SQ. FOOT EUROPEAN STYLE SPA. THEY OFFER A COMPLETE MENU OF MASSAGE THERAPIES, INCLUDING WARM STONE, DEEP TISSUE, AND CLASSIC SWEDISH. RELAX IN THE HYDROTHERAPY TUB WITH OVER 200 JETS. WHATEVER YOUR RELAXATION NEEDS, THE GRAND'S SPA IS SURE TO HAVE IT! THE UNIQUE MARINE AND AROMATHERAPY FACE AND BODY TREATMENTS ARE AVAILABLE TO BOTH MEN AND WOMEN. A FULL-SERVICE SALON COMPLETES THE PICTURE WITH HAIR AND NAIL SERVICES.
POOL	GET YOUR TAN BY THE POOL! JUMP IN AND TAKE A DIP. THE COMPLEX INCLUDES WATERFALLS, GEYSERS, SLIDES, HOT TUBS, AND SEVERAL POOLS.
FISHING	ESCAPE TO THE BAY & ENJOY A LITTLE SILENCE AND PERHAPS CATCH DINNER!
HORSE RIDES	THERE'S NOTHING LIKE ENJOYING THE OUTDOORS ON HORSEBACK. THE GRAND OFFERS HORSE RIDES FOR ADULTS AND CHILDREN BY THE HOUR. (ADDITIONAL FEES ARE REQUIRED)
TENNIS	TENNIS ANYONE? HOW ABOUT A MATCH OF SINGLES OR DOUBLES? NEED LESSONS? THEY ARE AVAILABLE THROUGH THE GRAND. HOURS ARE DAYTIME AND NIGHTTIME. (ADDITIONAL FEES ARE REQUIRED FOR PRIVATE LESSONS)
LOUNGES & RESTAURANTS	FROM THE POOLSIDE LOUNGES TO THE ELEGANT RESTAURANTS, THE GRAND'S GOT YOUR APPETITE COVERED! ALL THE FINEST CUISINE IS PACKED INTO SIX EATERIES. BUT IF YOU DON'T WANT TO LEAVE YOUR BEAUTIFUL VIEW, THERE'S ALWAYS ROOM SERVICE!
CROQUET & HORSESHOES	CROQUET & HORSESHOES ARE BOTH TIMELY TRADITIONS, AND WITH A TRADITIONAL HOTEL THEY'RE A MUST-HAVE. THE GRAND OFFERS MANY COMPLIMENTARY GAMES FOR YOUR ENTERTAINMENT!
BEACH	YOU MIGHT WANT TO JUST RELAX ON THE BEACH AND LISTEN TO THE SOUNDS OF THE SPLASHING WAVES. A SIMPLE AND SOOTHING WAY TO GET AWAY FROM IT ALL. OR ENJOY THE BEACH THE ACTIVE WAY. TAKE A SPIN ON ONE OF THE HOTEL'S JET SKIS OR RENT A KAYAK. PRICES RANGE BY THE HOUR AND PER PERSON.
FITNESS CENTER	THE GRAND HAS STATE-OF-THE-ART CARDIOVASCULAR AND STRENGTH TRAINING EQUIPMENT. THEY ALSO OFFER CERTIFIED FITNESS SPECIALISTS TO HELP YOU SET AND MAINTAIN YOUR HEALTH AND FITNESS LEVELS. TAKE-HOME MATERIALS ARE ALSO OFFERED. PRICES VARY.
VOLLEYBALL	WANT A LITTLE COMPETITION? TRY PLAYING VOLLEYBALL ON ONE OF THE HOTEL'S COURT. JUST TRY NOT TO GET ANY SAND IN YOUR FACE.
BIKING & BOATING	FROM 8AM TO 6PM IN SEASON. BIKES, KAYAKS AND SAILBOATS ARE AVAILABLE FOR YOUR PLEASURE. COMPLIMENTARY FOR THE 1ST HOUR OF USE, PRICES VARY FOR ADDITIONAL SERVICES AND TIMES.
GOLF	PUTT AROUND FOR FUN OR JOIN YOUR PEERS IN PIA'S ANNUAL GOLF TOURNAMENT. THE ANNUAL TOURNAMENT IS SCHEDULED AT LAKEWOOD GOLF CLUB, AZAELA COURSE. TOURNAMENT REGISTRATION IS \$130. IT IS LOCATED IN THE LAKEWOOD GOLF CLUB, PART OF THE ROBERT TRENT JONES GOLF TRAIL. YOU CAN BE WELL SUPPLIED WITH IT'S EXCELLENT PRO-SHOP. SEE PAGE 14 FOR TOURNAMENT FLYER.



Q'S LABORATORY EXHIBIT HALL

PIA OF LOUISIANA

Invites you to get equipped
at our "Q's Laboratory" Exhibit Hall.

Sunday, July 21 • 5:00 p.m.-7:00 p.m.

Monday, July 22 • 11:00 a.m.-1:00 p.m.

Located in the Grand Ballroom

Special thanks to our event sponsors:
Louisiana Restaurant Association SIF
Prime Rate Premium Finance
The Gray Insurance Company
The Republic Group
AccuAuto



During Sunday's Welcome Reception, PIA staff will select winners for best costumed exhibitor, best decorated booth and best costumed attendee.

These Prizes and all exhibitor prizes will be awarded during Monday's Exhibit Hall.



EVERYONE is encouraged to dress as their favorite villain, bond girl or 007 agent at the Welcome Reception.

****PIA is not responsible for transporting door prizes to or from the convention. Please make the necessary arrangements.****

2013 SPOUSES' PROGRAM

JOIN PIA FIRST LADY LINDA DE PASCUAL
FOR SOME "EYE CANDY"

MONDAY JULY 22, 2013
10:00 A.M. TILL 12:30 P.M.

SKY LOUNGE



Every Bond has his "Eye Candy."
Come and enjoy a trip to Punta Clara Kitchen, where you will witness
candy making first hand, shop for antiques, and
enjoy some "candied" champagne. Bus departs at 10:00 a.m.
Following our short excursion, we will enjoy a light lunch
back at The Grand, as well as, some hands on candy making.



Drinks, a light lunch and dessert will be served.

There will also be door prizes.

THANK YOU TO OUR GENEROUS SPONSOR
NORTH CENTRAL AGENCY

TRANSPORTATION SPONSORED BY BROWN CLAIM MANAGEMENT GROUP



PRE-REGISTER FOR THIS EVENT BY JULY 8, 2013.
PLEASE PROVIDE YOUR NAME AND NUMBER IN THE SPACE
BELOW AND FAX TO
LAURIE WHIPP AT (225) 766-1601
OR EMAIL TO LAURIE@PIAOFLOUISIANA.COM

NAME: _____

PHONE: _____



COVERT OPERATIVE TRAINING AT "THE FARM"

Family Event

Monday, July 22nd
4:00p.m. - 8:00p.m.

Oak Hollow Farm



Come to "The Farm" to learn all things clandestine...

Secret Agent-wannabes will use their skills to compete in
the following team challenges:

Agility Under Fire,
How to Decode Secret Messages,
Artillery Avoidance,
and Weapons Accuracy Training.

Dinner will be served.



Special thanks to our event sponsors:

AMERICAN STRATEGIC INSURANCE
PROGRESSIVE INSURANCE COMPANY
ALLSTATE INSURANCE COMPANY
HOMEBUILDERS SIF
LCI WORKERS' COMP SIF
LCTA WORKERS' COMP
PELICAN GENERAL AGENCY

TRANSPORTATION
IS PROVIDED

TRANSPORTATION
IS PROVIDED

LOOK UP!

LOOK DOWN!

LOOK AROUND!

HERE COMES THE BIGGEST BOND OF ALL!

LIVE AND LET'S DANCE PARTY

SPONSORED BY:

GJBS

GALLOWAY
JOHNSON
TOMPKINS
BURR AND
SMITH

Featuring SuperFunk Fantasy
Courtesy of

SSGA Southern States
GENERAL AGENCY

SUNDAY, JULY 21ST
10:00 PM - 1:00 AM
Magnolia 4
ADULT ONLY DANCE PARTY

KIDS PROGRAM

ARTS ✦ CRAFTS ✦ GAMES ✦ MOVIES ✦ FOOD

**Free for children of registered parents*

TUESDAY JULY 23RD
6:30 P.M. TILL
10:30 P.M.
SALON A



PARENTS MUST BE ATTENDING THE PIA ANNUAL BANQUET FOR CHILDREN TO PARTICIPATE IN THIS PROGRAM.
SEE PAGE 15 FOR REGISTRATION INFORMATION

**Free for registered children (ages 5-12) of Convention Attendees*
\$30 charge for all guest children (this is NOT included in the \$50 registration fee for non-family guest children)

THANK YOU TO OUR KIDS' PROGRAM SPONSOR:

PROGRESSIVE

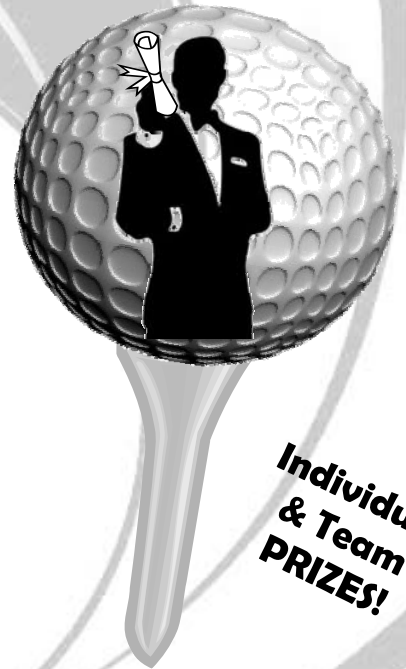
PIA OF LOUISIANA'S 70TH ANNUAL CONVENTION 37TH ANNUAL GOLF TOURNAMENT

TUESDAY, JULY 23, 2013

**LAKWOOD GOLF CLUB,
AZALEA COURSE
AT THE GRAND HOTEL**

**7:00 A.M. REGISTRATION
8:00 A.M. SHOTGUN START**

**CHAIRMAN
GENE GALLIGAN
GENE GALLIGAN
INSURANCE AGENCY**



**Individual
& Team
PRIZES!**

BREAKFAST PROVIDED BY:

Stonetrust Commercial Insurance Co.

BEVERAGES PROVIDED BY:

Kemper Specialty

LUNCH COURTESY OF:

N-Surance Outlets

****TOURNAMENT INFORMATION****

- Per Person Registration Fee includes green fees, cart, breakfast, lunch and beverages.
— ~~Early Bird \$115~~ — **After June 14, 2013 \$130**
- Please register by Monday, July 8, 2013 at 5:00 p.m.
- Four Person Scramble

****GET YOUR COMPANY'S NAME ON THE GREEN!****

Be a HOLE SPONSOR for \$150.

Donate items for the players' GOODIE BAGS or contribute DOOR PRIZES for the tourney.
For more information, contact Coleen at (800) 349-3434 or via e-mail to coleen@piaoflouisiana.com.

Foursome Preference:

1. Your Name: _____	Handicap: _____
2. Name: _____	Handicap: _____
3. Name: _____	Handicap: _____
4. Name: _____	Handicap: _____



SPECIAL EVENT REGISTRATION

Make sure you're signed up for all of PIA's extra special events. Please complete the following information according to the event in which you would like to participate. Fax your registration form to the PIA office at **(225) 766-1601** or email to laurie@piaoflouisiana.com. Pre-registration cutoff is **Monday, July 8th**. Additional registrations will be taken after this date based on availability.

Delegate Information

Name: _____
Agency/Company: _____
Email Address: _____
Cell Phone: _____

Events

.....Spouses' Program (Included in a Full Spouse/Guest Registration)

.....37th Annual Golf Tournament (\$130)

Golf Tournament Foursomes

1. Your Name: _____ Handicap: _____
2. Name: _____ Handicap: _____
3. Name: _____ Handicap: _____
4. Name: _____ Handicap: _____

.....Kid's Program Registration *Free for registered children (ages 5-12) of Convention Attendees attending the Annual Banquet.

Children's' Name: _____ Age: _____
Childrens' Name: _____ Age: _____

Send this form to Laurie@piaoflouisiana.com or fax to (225) 766-1601.

